

COACH'S TIPS



Tip #19

Top 3 reasons for Guest Day!

1. It gives you an opportunity to connect with business owners you would personally like to meet in a non-threatening manner.
2. You are inviting them out to introduce them to your business group and help them get the word out about their business.
3. You are inviting the people you want to do business with.

Networking is about increasing your Network! Build your database!

Here's how your month should work:

First week:

Who do we need in our group?

Second week:

Who did you reach out to?

How many people did you meet?

Third week:

Take a look at your list and lets figure out who is coming?

Fourth week:

Successful Guest Day

This is the #1 way to grow your personal data base and have potential visitors for your group.

This action alone can have your business growing in leaps and strides.

The reality is you never know where this conversation may lead.

